

USSEC GLOBAL NEWS UPDATE

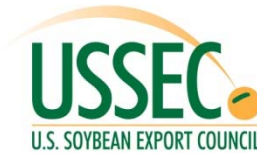
November 23, 2009



USSEC Program Leads to Import of 3 Million Bushels of U.S. Soybeans

USSEC hosted a 22-member Chinese team last November for the first annual Global Soybean and Grain Transport Conference, held in Chicago. Team members from China represented mid-sized feed millers planning to directly import U.S. soybeans for production of extruded full-fat soybean meal. The feed millers had experienced difficulties purchasing smaller volumes, as most imports were in Panamax scale shipments. The team learned at the conference of new supply channels such as bulk containerized shipping for purchasing quality U.S. soybeans in the desired smaller volumes.

Upon their return to China, team members began purchasing U.S. soybeans. China Feed Consultant Dr. Jack Cheng conducted on-site technical assistance in the selection of quality extruders to process full fat soybean meal. In the past 11 months, team members from Dalian, Shanghai, Nanjing, Ningbo, Nanchang and Zhengzhou have purchased a total of 80,000 metric tons of soybeans, primarily for milling high quality full fat soybean meal. USSEC Animal Nutrition Consultant Dr. Nelson Ruiz praised the China office's feed promotion activities and visited several the feed mills, including the newly built Dalian Haitian Soybean Extrusion Mill.



The activities of the U.S. Soybean Export Council to expand international markets for U.S. soybeans and soy products are made possible by producer checkoff dollars invested by the United Soybean Board and various State Soybean Councils, support from cooperating industry, and through the American Soybean Association's investment of cost-share funding provided by USDA's Foreign Agricultural Service.